

**Software602**  
**Řešitel projektů EUREKA**

Příprava projektu EUREKA  
Zdeněk M. Záliš

The logo for Software602 features a large, thick, blue wavy line that starts on the left and curves towards the right. At the end of this line, the text "software602" is written in a bold, blue, sans-serif font. A smaller, thinner blue arc is positioned below the text, underlining it.

**software602**



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# Before the project starts

## GENERAL CHECK LIST

### 1. Strategy

- a) Is the company ready for the international cooperation?
- b) Does the company know the international market?
- c) Knows the company priorities of European research (FP7)?

### 2. Business experience

- a) Has the company defined the niche on the market?
- b) Has the company analyzed the expected development of the market?
- c) Knows company its competitors?

### 3. Company profile & partnerships

- a) Experienced project management?
- b) R&D capabilities – research team and financial resources?
- c) International partnership – has the company contacts?



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# Starting a new project

## SETTING UP A EUREKA PROJECT





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# E!8687 LAEDOC project

## Long term **A**rchiving of **E**lectronic **D**Ocuments in **C**loud

### Objective

**The project is addressing security and validity of electronic documents from the prospective of long term archiving in cloud.**

**Special attention is given to safe and secure mobile access to the documents archived in a trusted electronic storage in cloud.**

### Partners :



**Software602** (CZ) – coordinator – delivers XML technology



**MG Soft** (Montenegro) – delivers cloud technology



**Alpineon** (Slovenia) – delivers security/biometrics



**Sestek** (Turkey) – delivers security/voice recognition



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# E!8687 LAEDOC project

## 1.6 Budget and Duration

	Budget (Mio€)	Duration (Months)
Definition phase	.37	6
Implementation phase	1.11	18
<b>Total</b>	<b>1.48</b>	<b>24</b>

1.7 Start Date  End Date

## 1.8 EUREKA country (member) contribution

Main member	<input type="text" value="CZECH REPUBLIC"/>	Contribution	<input type="text" value="33"/> %
Other members	<input type="text" value="+ SLOVENIA"/>	Contribution	<input type="text" value="27"/> %
Other members	<input type="text" value="+ TURKEY"/>	Contribution	<input type="text" value="30"/> %
Other members	<input type="text" value="+ MONTENEGRO"/>	Contribution	<input type="text" value="10"/> %
		TOTAL	<input type="text" value="100.00"/> %



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# E!8687 LAEDOC project

## Idea & Partnership

### 1. Strategy

- a) The coordinator of the project (Software602) has already 3 Eureka project behind.
- b) Results of the last EUREKA project have been awarded by the Innovation of the year 2009 diploma
- c) Coordinator and the project partners are participating in other European R&D projects

### 2. Business experience

- a) Coordinator of the project has a strong position on the Czech market – leader in the **XML technology**
- b) “**Cloud**” is not just a buzzword but real new phenomena.
- c) **Security** is a must for new software applications

**New E!8687 LAEDOC project is putting together demands of the market for new software applications with abilities of the project partners to develop and integrate the technology.**



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# E!8687 LAEDOC project

Where the project **idea** came from?

## Analyze of EU research and development (R&D) strategy

EC priorities for the digital economy and society 2013 - 2014

### 1. EU “cloud’ strategic document

- **Unleashing the Potential of Cloud Computing in Europe** (Communication of the EC to EU Parliament of 27.9.2012)

### 2. Processing and archiving “big data”

- The Economic and social benefits of big data (speech of Neelie Kroes, Vice-President of the European Commission, May 23, 2013)

### 3. Security

- Digital Agenda: European Commission supports research on Cyber security, EC MEMO of 26.11.2013

**Above are three main R&D pillars of the project respecting the latest EC documents.**



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# E!8687 LAEDOC project

## Proven partnership!

### Analyze of market and business experience of project partners

#### 1. Complementary experience

- Software602 (CZ): XML technology for archiving (respecting latest norms of the European Telecommunications Standards Institute)
- MG Soft (ME) – cloud technology
- Alpineon (SI) & Sestek (TR): security-biometric & voice authentication

#### 2. Proven partnership

- 4 partners working together in the E!5000 Eldoro EUREKA project, which finished 31.12.2013

#### 3. Geographical coverage

- The project partners coming from “marginal” parts of Europe, i.e. EUREKA is the ideal programme for business and S&T driven SMEs from such regions, which have almost no chance to join the consortia of the European R&D framework programme





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# EUREKA advantages

## Why EUREKA?

- ❖ **Business driven R&D projects**
- ❖ **Simplicity** (in comparison with other programmes)
- ❖ **Market oriented**
- ❖ **International dimension**

## Benefits for participants (SMEs):

- **International experiences → higher staff skills**
- **Financial support speeds up the development**
- **Quicker results = lower risk + higher competitiveness**

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**Děkuji za pozornost**