



# Grant opportunities outside the EU

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Coventry University Social Enterprise CIC

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**Ranked No.15  
UK University**

Guardian University  
Guide 2017

**Top 4 for Student Experience  
and Teaching Quality**

The Times and Sunday Times  
Good University Guide 2017

**Queen's Award  
for Enterprise**

International  
Trade 2015



# Coventry University research



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# Coventry University accolades



# #13

**University in the United Kingdom (UK)**

Source - The Guardian University Guide 2019



**Awarded Gold for outstanding Teaching and Learning**

Source - Teaching Excellence Framework (TEF 2017)

# University of the Year

**for Student Experience**

Source - The Times and Sunday Times Good University Guide 2019

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# CU Social Enterprise CIC



- **1<sup>st</sup> social enterprise created by a University to support the creation and development of social enterprises by staff and students**
- Social Entrepreneurship Champion
- Innovation in Delivery of Support to Social Entrepreneurs
- Enterprise Initiative - Coventry Excellence Awards
- Midlands Innovative University of the Year – Midlands Business Awards
- Social Enterprise Mark



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**Working internationally**

# Why?



*“So what can you bring to this partnership?”*

# Por qué?

- Collaboration
  - Conferences
  - Projects
  - Publications
- Building capacity
  - Personal development
  - Mobility
- Variables
  - Career stage
  - Cultural fit
  - Opportunities and eligibility



*Who knows you and whom do you know?*

*For you or for them?*

*How internationally relevant is your research?*

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# Como?

- Competitive environment

Quality of proposals UP

Success rates DOWN

- 1 in 5 of the world's scientific papers are co-authored internationally

*Find a friend*



Proč?



*“it is about alliance of  
ideas and goals”*

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**Opportunities**  
*Information sources*



# Looking for information

- NOT ALWAYS COUNTRY SPECIFIC
  - NOT ALWAYS ABOUT MONEY
  - NOT ALWAYS ABOUT RESEARCH
  - ALWAYS CHANGING...
- 
- CAN BE REACTIVE TO WHAT IS HAPPENING





# Databases and networks



- [EURAXESS](#) – Researchers in Motion – a network of more than 200 centres across 40 European countries whose aim is to make it easier for researchers to move country (jobs, funding, partnering etc)
- [SEDIA \(Single Electronic Data Interchange Area\) Funding & Tenders Portal](#) - search and apply for funding opportunities and tenders
- [CORDIS \(community Research and Development Service\)](#) – projects and results, news and events
- [ANLUPA](#) - umožňuje snadné automatické vyhledávání a sledování výzev na projekty výzkumu, experimentálního vývoje a inovací vyhledávaných národními a zahraničními poskytovateli grantů (mobility, projekty)

A close-up photograph of a person's hands holding several crumpled Euro banknotes. The person is wearing a white shirt. The background is blurred. A semi-transparent dark grey horizontal bar is overlaid across the middle of the image, containing the text.

**Opportunities**  
***Funding sources***

# Funding sources



- Bilateral agreements
- Internal funds (MoU, existing collaborations)
- External funds (grants, mobility)
  - In each country
  - EU
  - No location dependent – charities, NGOs, etc feeding into UN Sustainable goals

A vibrant street scene in New York City. In the foreground, several yellow taxis are driving on a city street. A prominent taxi in the center has the license plate 4B47. To the left, a brick building features two American flags flying from a pole. Pedestrians are walking on the sidewalk, and a cyclist is visible. In the background, tall skyscrapers rise, with a large plume of white steam or smoke billowing from a building. A red and white striped traffic barrier stands on the right side of the road. The overall atmosphere is that of a bustling urban environment.

USA

ROAST  
KITCHEN

ROAST

NO STANDING  
Anytime



# Country context



- Opportunities for EU researchers to obtain US funding for their projects are limited
- 26 US federal organizations that provide grants for scientific research, education programs, and artistic works across a range of disciplines and fields of study
- Most grants only to researchers at US institutions or require US citizenship (grantmaking priorities with those that benefit the nation and its people)
- Philanthropy, private investment, NGOs, Foundations

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# Funding sources - Federal



- [USASpending.gov](https://www.usaspending.gov) – shows what U.S. grants awarded to entities in a particular country (since 2007 - 438 grants to CZ)
- [Grants.gov](https://www.grants.gov) – free searchable database that provides detailed information about funding opportunities across 26 federal grantmaking organizations
- [Guidestar](https://www.guidestar.org) - free database filed by non-profit organizations that show to which organizations they provided grants
- [SPIN](https://www.spin.gov) - online database (paid) with access to more than 40,000 opportunities from more than 10,000 global sponsors
- [EURAXESS Links North America](https://www.euraxess.eu): funding opportunities for EU-US cooperation

# Funding sources - Foundations



- [Bill and Melinda Gates Foundation](#) – Grand Challenges to foster innovation to solve key health and development problems
- [David and Lucile Packard Foundation](#) – Education, Medicine, Public Health, Science, Engineering, Environmental Studies, Biosciences, Ecology
- [James S. McDonnell Foundation](#) - Understanding Human Cognition and Understanding Dynamic and Multi-scale Systems
- [Fulbright.cz](#) - možnost získat americké vědce a přednášející, pomoc navázat a rozvíjet spolupráci s americkými partnery

# Case study



Dr David Baker (Senior Lecturer in Criminology)

- Non-U.S. (Visiting) Fulbright Scholar 2016-17
- Based at Elon university, North Carolina for four months
- Teaching and research - “Families and their search for justice in the United States after family members have died after police contact”



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Brazil

# Country context



- Most calls allow foreign participation\* (if the lead is Brazilian researcher or organisation and if international collaboration is mentioned) – **find a friend!**
- strong in technology-intensive areas - Biofuels, Agricultural Research, ICT, Biotechnology, Oil and Gas Exploration and Refinery, Aeronautics and Earth Observation
- [Institut Česko-Brazílské akademické spolupráce](#) - zřízen s cílem posílit vzájemné vztahy mezi Brazílií a Českou republiku navázáním kvalitní akademické spolupráce (rozvoj společných projektů a podpora mobility studentů a výzkumných pracovníků z obou zemí)
- [Lattes Platform](#) - Brazilian database of researchers and institutions. It includes 1.8 million CVs of Brazilian academics, 27,000 research groups in 400 Brazilian institutions

*\*Money has to stay in Brazil!*

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# Funding sources



- CNPq ([National Council for Scientific and Technological Development](#)) - funding capacity building and financing research projects in key areas
- [FINEP](#) - Brazilian innovation agency promoting economic and social development by fostering innovation in public companies, universities, and research institutes. FINEP issues loans and grants to public and private institutions
- [CAPES](#) - dedicated to fostering Brazil's capacity and also funding international research cooperation at federal level
- [CONFAP](#) – association of 25 Research Support Foundations who support the research and innovation community of their respective state

# Case study



- Dr Richard Tomlins – International Centre for Transformational Entrepreneurship
- Newton Fund

Unlocking the potential of the Creative Economy

Facens University

- Crackolandia
- Gratitude Wall

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# Country context



- Information technology and communication, Biotechnology, Advanced materials, Manufacturing
- EU CONACYT-Horizon 2020 - Mexico has put a co-funding mechanism in place providing a source of financing "project-by-project participation" to Mexican partners in successful Horizon 2020 projects covering all thematic areas
- [IBEROAMERICKÉ CENTRUM](#) - platforma pro interdisciplinární diskusi, výzkum a vzdělávání zaměřené na region „Amerik“, státy v jižní a severní části Západní hemisféry

# Funding sources



[CONACYT](#) (National Council for Science & Technology) - network of 27 research centres that are divided into three major areas of specialization: natural sciences; social sciences and humanities; and development and technological innovation – EU (co-funded)

HORIZON 2020 WORK PROGRAMME 2018-20 TOPICS EXPLICITLY ENCOURAGING COOPERATION WITH MEXICO

- MG-2-9-2019 Integrated multimodal, low-emission freight transport systems and logistics
- LC-CLA-06-2019 Inter-relations between climate change, biodiversity and ecosystem services
- LC-GV-05-2019 InCo flagship on “Urban mobility and sustainable electrification in large urban areas in developing and emerging economies”



# Case study

The British Council and Newton Fund  
Mexico (La Salle, Facens)

- Workshop - Social Impact Management
- Grant - Future Cities – Economic Social Research Council
- Mobility
- Laite (Latin American Institute of Entrepreneurship)





A photograph of a modern building with a glass facade and a courtyard. The building has a curved glass wall and a balcony with a metal railing. In the foreground, there are several young trees with light-colored bark and green leaves. A concrete bench is visible in the courtyard. The text "Preguntas?" is overlaid in the center of the image.

Preguntas?



# Contact

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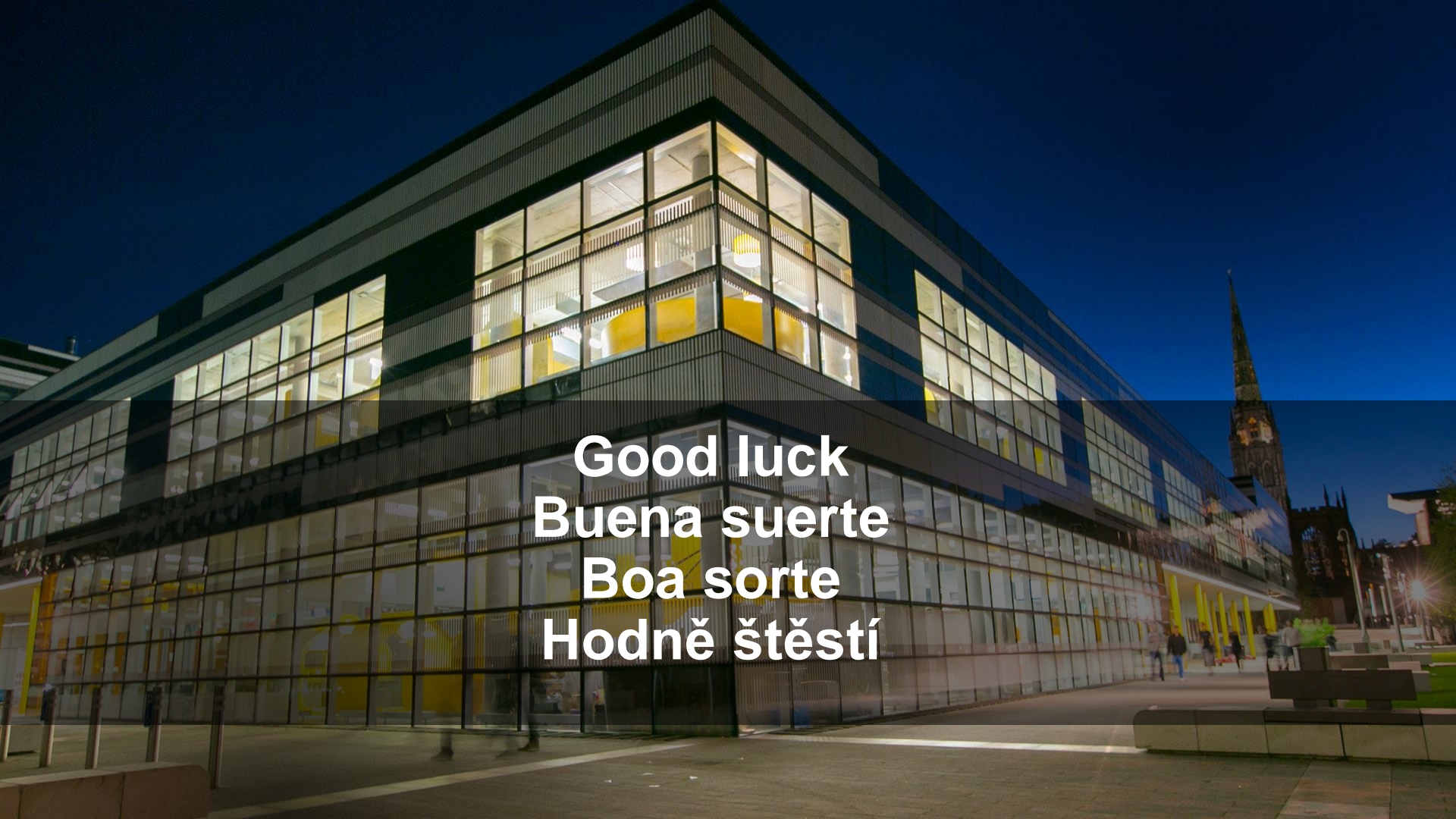
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A photograph of a modern building at night. The building has a glass facade with a grid pattern. The interior lights are on, and the building is illuminated from within. In the background, a church spire is visible against the dark sky. The text is overlaid on the building's facade.

**Good luck  
Buena suerte  
Boa sorte  
Hodně štěstí**